UNITED WAY OF GREATER KNOXVILLE, INC.
AND ITS OPERATING DIVISIONS

Financial Statements and Supplementary Information

March 31, 2024 and 2023

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AND ITS OPERATING DIVISIONS
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March 31, 2024 and 2023

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UNITED WAY OF GREATER KNOXVILLE, INC.
AND ITS OPERATING DIVISIONS
Board Members and Officers
March 31, 2024

BOARD OF DIRECTORS

Clarence Vaugh III	Board Chair
Jim LaPinska	Treasurer
Amie Cohorst	Secretary

OTHER BOARD MEMBERS

Angela Conner	John Billings
Annettee Lindstrom Brun	John McCulley
Beth Weissfeld	Karen Massey
Brandon Parks	LaKenya Middlebrook
Brian Brooks	Leonard Clemons
Chancellor Donde Plowman	Liz Stowers
Chris Parrott	Nadim Jubran
Dale Keasling	Robert Hill
Dasan Dix	Robin Wilhoit
David Fountain	Shanna Browning
Dr. Keith Gray	Thomas N. Schmid
Frank Rothermel	Tim Wirtz
Gabe Bolas	Todd Skelton
Jaime Bagwell	Tommy Dodson
Javiette Samuel	Tony Benton
Jeff Lee	Traci Taylor
Jeremy Jennings	Tracy Lyash

OFFICERS

Matt Ryerson	President

RODEFER MOSS

Independent Auditors' Report

To the Board of Directors
United Way of Greater Knoxville, Inc. and
Its Operating Divisions
Knoxville, Tennessee

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of United Way of Greater Knoxville, Inc. and Its Operating Divisions (collectively, the "Organization") (a Tennessee non-profit corporation), which comprise the statement of financial position as of March 31, 2024, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of March 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements. In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.

- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Organization's March 31, 2023 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 29, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended March 31, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Information

Management is responsible for the other information included in the annual report. The other information comprises the list of board members and officers but does not include the basic financial statements and our auditors' report thereon. Our opinions on the basic financial statements do not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated September 5, 2024, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Rodefer Moss & Co, PLLC

Knoxville, Tennessee
September 5, 2024

UNITED WAY OF GREATER KNOXVILLE, INC.
AND ITS OPERATING DIVISIONS
Statements of Financial Position
March 31, 2024 and 2023

	2024	2023
ASSETS		
Current Assets		
Cash and cash equivalents	$ 4,177,407	$ 3,715,929
Restricted cash (Note 7)	442,668	396,073
Certificates of deposit	266,528	252,203
Pledges receivable (net of allowance for uncollectible pledges of $521,795 and $601,599 for 2024 and 2023, respectively)	4,034,707	2,725,463
Prepaid expenses and other current assets	252,574	222,024
Other receivables	649,067	662,893
Total current assets	9,822,951	7,974,585
Property and equipment, net (Note 4)	2,576,568	2,722,886
Beneficial interest in assets held by others - live united fund (Note 10 & 11)	12,479,628	16,265,453
Beneficial interest in assets held by others - endowment (Note 10 & 11)	9,288,048	8,033,158
Total assets	$ 34,167,195	$ 34,996,082
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable and accrued expenses	$ 454,911	$ 519,464
Grants and allocations payable	1,679,275	1,704,568
Contract liability	-	14,550
Amounts designated by donors to specific organizations (Note 2)	271,589	705,171
Total liabilities	2,405,775	2,943,753
Net Assets		
Without Donor Restrictions		
Designated by the Board for stabilization reserve and quasi endowment (Note 10)	25,086,539	28,746,945
Undesignated	3,948,069	657,699
Total without donor restrictions	29,034,608	29,404,644
With Donor Restrictions		
Purpose restricted	684,108	632,447
Perpetual in nature	2,042,704	2,015,238
Total with donor restrictions (Note 7)	2,726,812	2,647,685
Total net assets	31,761,420	32,052,329
Total liabilities and net assets	$ 34,167,195	$ 34,996,082

UNITED WAY OF GREATER KNOXVILLE, INC.
AND ITS OPERATING DIVISIONS
Statement of Activities and Changes in Net Assets
Year Ended March 31, 2024
(with summarized financial information for the year ended March 31, 2023)

	2024			
	Without Donor Restrictions	With Donor Restrictions	Total	2023 Total
Campaign revenue, support and other				
Campaign revenue				
Campaign results	$ 8,882,864	$ 241,439	$ 9,124,303	$ 8,755,204
Less amounts designated by donors to specific organizations (Note 2)	(860,606)	-	(860,606)	(459,124)
Less provision for uncollectible pledges receivable	(61,381)	-	(61,381)	(347,369)
Net campaign revenue	7,960,877	241,439	8,202,316	7,948,711
Support and other				
Donated in-kind services (Note 1)	153,300	-	153,300	177,397
Management fee income	140,570	-	140,570	139,167
Other contributions	5,164	-	5,164	27,664
Grant income	5,437,567	-	5,437,567	1,869,569
Lease Income (Note 3)	2,425	108,016	110,441	111,518
Miscellaneous	291,601	-	291,601	421,274
Investment (loss) gain, net (Note 3)	3,345,706	27,466	3,373,172	(1,306,293)
Total support and other	9,376,333	135,482	9,511,815	1,440,296
Total net campaign revenue, support and other	17,337,210	376,921	17,714,131	9,389,007
Grants and designations				
Community impact grants and designations	8,544,234	-	8,544,234	8,925,073
Less amounts designated by donors to specific organizations (Note 2)	(860,606)	-	(860,606)	(459,124)
Net grants	7,683,628	-	7,683,628	8,465,949
Functional expenses				
Program services	6,843,209	-	6,843,209	3,201,190
Support services	3,478,203	-	3,478,203	3,501,968
Total functional expenses	10,321,412	-	10,321,412	6,703,158

UNITED WAY OF GREATER KNOXVILLE, INC.
AND ITS OPERATING DIVISIONS
Statement of Activities and Changes in Net Assets (Continued)

	2024			
	Without Donor Restrictions	With Donor Restrictions	Total	2023 Total
Total grants, designations, and functional expenses	$ 18,005,040	$ -	$ 18,005,040	$ 15,169,107
Net assets released from restrictions	297,794	(297,794)	-	-
Change in net assets	(370,036)	79,127	(290,909)	(5,780,100)
Net assets at the beginning of the year	29,404,644	2,647,685	32,052,329	37,832,429
Net assets at the end of the year	$ 29,034,608	$ 2,726,812	$ 31,761,420	$ 32,052,329

See notes to financial statements.

UNITED WAY OF GREATER KNOXVILLE, INC.

AND ITS OPERATING DIVISIONS

Statement of Functional Expenses

Year Ended March 31, 2024

(with summarized financial information for the year ended March 31, 2023)

	PROGRAM SERVICES								SUPPORT SERVICES			2024	Total 2023
	Education	Financial Stability	Housing	Community Schools	East TN Collaborative	Health & Food	Community Impact	Total Program Services	Resource Development	Management and General	Total Support Services	Total Program and Support Services	Total Program and Support Services
Personnel expenses													
Salaries and related expenses	$ 163,552	$ 478	$ 114,925	$ 1,037,598	$ 342,772	$ 84,307	$ 750,755	$ 2,494,387	$ 836,865	$ 1,540,647	$ 2,377,512	$ 4,871,899	$ 3,676,508
Non-personnel expenses													
Professional and contract fees	572,407	15,000	167	57,188	2,604,758	228,507	283,576	3,761,603	55,094	224,503	279,597	4,041,200	1,363,085
Rent and maintenance of equipment	11,772	-	8,446	71,536	8,588	6,895	78,525	185,762	85,219	113,351	198,570	384,332	256,558
Supplies	4,505	1,553	1,906	35,514	7,341	5,147	10,821	66,787	43,673	53,003	96,676	163,463	192,785
Depreciation	6,848	-	4,720	38,078	-	3,572	23,054	76,272	28,154	56,462	84,616	160,888	142,926
Donated services	-	-	-	-	-	-	-	-	153,300	-	153,300	153,300	177,397
Building occupancy	5,051	-	3,482	28,086	10,489	2,635	17,005	66,748	20,766	41,648	62,414	129,162	162,194
Meetings and events	3,167	-	-	591	-	5,350	31,976	41,084	49,280	11,225	60,505	101,589	235,703
Membership dues and permits	4,293	-	2,778	22,240	-	2,147	13,559	45,017	16,493	38,053	54,546	99,563	210,808
Insurance	2,036	-	1,404	11,323	16,250	1,062	6,856	38,931	8,372	16,792	25,164	64,095	48,515
Staff development and travel	748	-	321	17,118	6,223	3,822	2,418	30,650	2,535	26,057	28,592	59,242	54,762
Media, brochures and advertising	6,500	314	-	1,241	3,648	500	6,068	18,271	36,849	4,059	40,908	59,179	145,752
Auto allowances and car	751	-	709	7,253	2,010	579	2,398	13,700	4,553	5,263	9,816	23,516	22,835
Postage and shipping	60	-	17	671	-	32	219	999	2,252	599	2,851	3,850	6,295
Telephone	125	-	35	694	-	65	420	1,339	513	1,032	1,545	2,884	6,195
Recruitment	-	-	-	934	-	-	-	934	-	889	889	1,823	840
Stipends and gift cards	-	-	50	-	-	300	375	725	662	40	702	1,427	-
Total non-personnel expenses	618,263	16,867	24,035	292,467	2,659,307	260,613	477,270	4,348,822	507,715	592,976	1,100,691	5,449,513	3,026,650
Total functional expenses	$ 781,815	$ 17,345	$ 138,960	$ 1,330,065	$ 3,002,079	$ 344,920	$ 1,228,025	$ 6,843,209	$ 1,344,580	$ 2,133,623	$ 3,478,203	$ 10,321,412	$ 6,703,158

UNITED WAY OF GREATER KNOXVILLE, INC.
AND ITS OPERATING DIVISIONS
Statements of Cash Flows
Years Ended March 31, 2024 and 2023

	2024	2023
Cash Flows From Operating Activities		
Change in net assets	$ (290,909)	$ (5,780,100)
Adjustments to reconcile change in net assets to net cash from operating activities		
Depreciation	160,888	142,926
Unrealized (gain) loss on investments	(3,094,332)	1,776,030
Realized (gain) loss on investments	300,407	(12,761)
Dividends received on investments, net of fees	(434,653)	(390,379)
Loss on disposal of property and equipment	-	55,758
Decrease in allowance for uncollectible pledges	(79,804)	(594,380)
(Increase) decrease in assets:		
Pledges receivable	(1,229,440)	1,470,729
Prepaid items and other current assets	(30,550)	(109,059)
Other receivables	13,826	(637,719)
Grants receivable	-	324,195
(Decrease) increase in liabilities:		
Accounts payable and accrued expenses	(64,553)	182,938
Contract liabilities	(14,550)	8,785
Grants payable	(25,293)	(2,554,318)
Amounts designated by donors for specific organizations	(433,582)	(1,049,987)
Net cash from operating activities	(5,222,545)	(7,167,342)
Cash Flows From Investing Activities		
Purchases of investments	(240,487)	(91,042)
Sale of investments from Board designated funds	6,000,000	-
Maturities of certificates of deposit	(14,325)	(630)
Acquisition of property and equipment	(14,570)	(245,634)
Net cash from investing activities	5,730,618	(337,306)
Net change in cash, cash equivalents, and restricted cash	508,073	(7,504,648)
Cash, cash equivalents, and restricted cash at the beginning of the year	4,112,002	11,616,650
Cash, cash equivalents, and restricted cash at the end of the year	$ 4,620,075	$ 4,112,002
Cash and cash equivalents consists of:		
Unrestricted	$ 4,177,407	$ 3,715,929
Restricted	442,668	396,073
Total cash and cash equivalents	$ 4,620,075	$ 4,112,002

See notes to financial statements.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities - The United Way of Greater Knoxville, Inc. and Its Operating Divisions, the United Ways of Union, Jefferson, and Grainger Counties (collectively, the "Organization"), is a non-profit organization which provides supporting services and other assistance to public and private agencies and community organizations to meet the human service needs of the general public of Knox County, Union County, Jefferson County, Claiborne County, and Grainger County, Tennessee. The Organization strives to unite people and resources to strengthen communicates and solve systemic issues.

Financial Statements - The financial statements include United Way of Greater Knoxville, Inc., and Its Operating Divisions: the United Ways of Union, Jefferson, Claiborne, and Grainger Counties. All interdivisional transactions have been eliminated.

Basis of Accounting - The financial statements of the Organization have been prepared on the accrual basis of accounting.

Basis of Presentation - The Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles ("GAAP"). Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended March 31, 2023, from which the summarized information was derived.

Cash and Cash Equivalents - For purposes of the Statements of Cash Flows, the Organization considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Restricted Cash - Restricted cash consists of funds held by the Monday Trustees as further described in Note 7 to the financial statements.

Net Asset Classification - Net assets are classified into two components as defined below:

- *Without Donor Restrictions* - This component of net assets consists of net assets that do not meet the definition of "restricted". These net assets are available for current use by the Organization.

- *With Donor Restrictions* - This component of net assets consists of restrictions placed on net assets use through external constraints imposed by creditors, grantors, contributors, or laws or regulations or other governments or restrictions imposed by law through constitutional provisions or enabling legislation. At March 31, 2024 and 2023, net assets with donor restrictions totaled $2,726,812 and $2,647,685 respectively are restricted for the use of the prescribed fund.

Revenue Recognition - The Organization records pledges and contributions received as without donor restrictions or with donor restrictions support depending on the existence and nature of any donor restrictions. Pledges receivable are recognized when the donors make a promise to give to the Organization that is, in substance, unconditional. All other donor-restricted pledges are reported as increases in net assets with donor restrictions. When a restriction expires (i.e. when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as "other net assets released from restrictions."

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (Continued)

Allowance for Uncollectible Pledges - The Organization uses the allowance method to determine uncollectible, unconditional pledges receivable. The allowance is based on prior experience and management's analysis of specific pledges made. Periodically, management reviews pledges receivable and adjusts the allowance based on current circumstances and charges off uncollectible receivables when all attempts to collect have failed.

Functional Expense Allocation - The costs of providing various programs and other activities have been summarized on a functional basis in the Statements of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on the cost of staff time identified to those specific programs and activities.

Property and Equipment - Purchased property and equipment are stated at cost. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose or time of use. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time. The Organization capitalizes property and equipment with an original cost of at least $750. Depreciation is computed on the straight-line method over the estimated useful lives of the assets and is considered a cost of operations. Expenditures for maintenance and repairs are expensed when incurred. Expenditures for renewals or betterments are capitalized. When property is retired or sold, the cost and the related accumulated depreciation are removed from the accounts, and the resulting gain or loss is included in net assets without donor restrictions.

Leases - The Organization records operating and finance lease activity in accordance with FASB ASC 842, *Leases*. The Organization determines if contractual agreements contain a lease at inception. A lease is identified when a contract allows for the right to control an identified asset for a period of time in exchange for consideration. Lease liabilities are recognized at lease commencement, measured using the present value of cash payments expected to be made during the lease term, and represent the Organization's obligation to make the lease payments arising from a lease. Right-of-use lease assets are recognized upon lease commencement, measured using the initial lease liability plus any payments made at or before commencement of the lease term, and represent the right to use an underlying asset for the lease term. Certain leases with a term of 12 months or less are not recorded using a right-of-use asset and lease liability, rather the related payments are recognized in the statement of activities and changes in net assets on a straight-line basis over the term of the lease.

Donated In-Kind Advertising Services - The value of donated in-kind advertising services, consisting of media time, has been recorded as in-kind revenue and expensed in the amounts of $153,300 and $177,397 for 2024 and 2023, respectively, and is included in the Statement of Activities and Changes in Net Assets. Advertising services were valued and reported at estimated fair value in the financial statements based on current rates for similar media services. Donations with explicit donor restrictions are reported in the net assets with donor restrictions until the restriction is met. Absent of explicit donor stipulations on long-live assets, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assts are placed in service. Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions.

Throughout the year, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific assistance programs, campaign solicitations, and various committee assignments. No value has been assigned to this volunteer time.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – (Continued)

Income Tax Status - The Organization is a not-for-profit organization exempt from federal income taxes under Internal Revenue Code ("IRC") §501(c)(3). Accordingly, no provision for federal income taxes has been made. Management is not aware of any uncertain tax positions as of March 31, 2024.

The Organization's Forms 990, *Return of Organization Exempt from Income Tax*, for the years ending 2021, 2022, 2023, and 2024 are subject to examination by the IRS, generally for three years after they were filed.

The Organization is not aware of any unrelated business income that would trigger a taxable event for the tax years still open for examination.

Grants and Designations - The Organization routinely provides grant dollars to partner agencies in the areas within it's operating divisions' communities. Grants are reviewed and approved by the Board in the grant year in which they would be paid. Donors, at their discretion, may make designated pledges to partner agencies. Any unpaid grants or allocations are recorded as Grants and allocations payable while any unpaid designations are recorded as amounts designated by donors to specific organizations. See additional information related to designations to specific organizations in Note 2.

Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could vary from those estimates.

Concentration of Credit Risk - Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of temporary cash investments and promises to give receivable. The Organization places its temporary cash investments with financial institutions and limits the amount of credit exposure to any one financial institution. Concentrations of credit risk with respect to pledges receivable are limited due to the large number of contributors comprising the Organization's contributor base and their dispersion across different industries and geographic areas. Insurance coverage is limited to $250,000 per depositor at each financial institution, and the Organization's cash balances may exceed federally insured limits.

For the years ended March 31, 2024 one donor group made up 17% of contributions, and for the years ended March 31, 2023 one donor group made up 14% of contributions.

Recently Adopted Accounting Pronouncements – Effective January 1, 2023, the Organization adopted FASB ASC 326, *Credit Losses*. The new standard requires entities to measure credit losses for certain financial assets, including accounts receivable, by replacing the historical "incurred loss" approach with an "expected loss" model. The current expected credit loss ("CECL") model requires entities to assess current and expected conditions, supported by reasonable forecasts, in addition to historical information to estimate the lifetime losses of certain financial assets recorded at an amortized cost basis. Expected credit losses are recorded through an allowance for credit losses.

The Organization adopted ASC 326 using the modified retrospective method, which requires the Organization to apply the new credit loss standard through a cumulative effect adjustment to the beginning balance of retained earnings, if necessary, as of the first reporting period in which the standard is effective.

The adoption of FASB ASC 326 did not have a material impact on the Organization's results of operations or cash flows.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (Continued)

Reclassifications - Certain reclassifications have been made to the 2023 balances in order to conform to the 2024 presentation with no effect on the previously reported net assets or change in net assets.

Date of Management's Review - Management has evaluated events and transactions occurring subsequent to the statement of financial position date for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through September 5, 2024, which is the date these financial statements were available to be issued.

NOTE 2 - AMOUNTS DONATED BY DONORS FOR SPECIFIC ORGANIZATIONS

The Organization has included $860,606 and $459,124 of amounts designated by donors for specific organizations as a portion of total campaign results on the Statements of Activities and Changes in Net Assets for the fiscal years ended March 31, 2024 and 2023, respectively. These amounts include funds pledged to the Organization but designated by the donor to other organizations.

The Organization does not retain variance power related to these designations. They are treated as agency transactions rather than contributions and are reflected as liabilities of the Organization. The Statements of Activities and Changes in Net Assets show a reduction of campaign results for these pledges and also a reduction of grant expense for the pledges.

NOTE 3 - NET INVESTMENT RETURN

The net investment returns for the years ended March 31, 2024 and 2023 is as follows:

	2024	2023
Dividends	$ 524,574	$ 484,350
Interest income	144,594	66,597
Unrealized gain (loss)	3,094,332	(1,776,030)
Realized gain (loss)	(300,407)	12,761
Lease income	110,441	111,518
Administrative fees	(89,921)	(93,971)
	$ 3,483,613	$ (1,194,775)

NOTE 4 - PROPERTY AND EQUIPMENT

The following table summarizes the estimated useful lives, cost of purchased land, building, and equipment and the fair value of the donated land:

	2024				
	Estimated Useful Life	Without Donor Restrictions	With Donor Restrictions	Total	2023 Total
Land	N/A	$ 51,050	$ 1,839,520	$ 1,890,570	$ 1,890,570
Building	18 - 32 years	1,404,461	-	1,404,461	1,404,461
Equipment and furniture	5 - 15 years	813,447	-	813,447	798,877
Fixtures & Fittings	7 years	160,703	-	160,703	160,703
Vehicles	5 - 7 years	105,557	-	105,557	105,557
		2,535,218	1,839,520	4,374,738	4,360,168
Accumulated depreciation		(1,798,170)	-	(1,798,170)	(1,637,282)
Property and equipment, net		$ 737,048	$ 1,839,520	$ 2,576,568	$ 2,722,886

NOTE 5 - BENEFIT PLAN

The Organization has a 401(k) defined contribution plan covering substantially all employees. The monthly employer contribution on behalf of a participant is 4.8% of the participant's compensation. Additionally, monthly employer contribution on behalf of a participant is a 100% match on participant's contributions up to 4% of the participant's compensation. The contribution will not exceed the maximum amount allowed by the Internal Revenue Service regulations. The amount contributed by the Organization to the defined contribution plan amounted to $339,269 and $272,377 for the fiscal years ended March 31, 2024 and 2023, respectively.

NOTE 6 - LAND LEASES AND RELATED LEASE INCOME

The Organization owns the following properties and other related operating leases:

	2024		2023	
	Recorded Value	Lease Income	Recorded Value	Lease Income
Northgate Shopping Center-Land (Tract I)	$ 478,800	$ 72,000	$ 478,800	$ 72,000
Northgate Shopping Center-Land (Tract II)	110,720	-	110,720	-
Papermill LaQuinta Inn/Fuse Church - Land	1,250,000	36,016	1,250,000	36,019
Other miscellaneous rents	-	2,425	-	3,499
	$ 1,839,520	$ 110,441	$ 1,839,520	$ 111,518

NOTE 6 - LAND LEASES AND RELATED LEASE INCOME - (Continued)

These land leases are classified as non-cancelable operating leases with remaining terms ranging from 14 to 40 years. The Organization maintains assets, accounted for in Note 4, that are available to lease through operating leases. The Organization's revenue on operating leases is in accordance with ASU 842. Future minimum rental receipts under the non-cancelable operating leases with remaining terms in excess of one year as of March 31, 2024 are as follows:

Year ending March 31,		
2025	$	108,019
2026		108,019
2027		113,849
2028		115,019
2029		115,019
Thereafter		1,825,800
	$	2,385,725

NOTE 7 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes or time periods as of March 31, 2024 and 2023:

	2024	2023
Monday deed of gift	$ 1,839,520	$ 1,839,520
Endowment with donor restrictions	203,184	175,718
Net assets with donor restrictions - perpetual in nature	$ 2,042,704	$ 2,015,238
Net assets with donor restrictions - purpose restricted	$ 684,108	$ 632,447

NOTE 8 - CHANGE IN BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS

The change in beneficial interest in assets held by others is summarized as follows:

	2024	2023
Dividends	$ 524,574	$ 484,350
Realized gain (loss)	(300,407)	12,761
Unrealized gain (loss)	3,094,332	(1,776,030)
Administrative fees	(89,921)	(93,971)
Earnings on beneficial interest in assets held by others, net	$ 3,228,578	$ (1,372,890)

NOTE 9 - NET ASSETS RELEASED FROM RESTRICTIONS

As discussed in Note 1, when a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities as "Net assets released from restrictions". During the years ended March 31, 2024 and 2023, net assets with donor restrictions of $349,455 and $345,392 were received by the Organization. Amounts totaling $297,794 were released from restriction and expended as of March 31, 2024. Accordingly, these funds are reflected as changes in net asset with donor restrictions in the accompanying Statement of Activities for the year then ended March 31, 2024.

NOTE 10 - NET ASSETS WITHOUT DONOR RESTRICTIONS - BOARD DESIGNATED

The net assets without donor restrictions - board designated consists of $25,086,539 and $28,746,945 at March 31, 2024 and 2023, respectively, set aside by the Organization's Board of Directors in the Endowment Fund, Operating Stabilization Reserve (the "Reserve") and Organization Operating Reserves.

The Reserve was established by the Organization's Board of Directors on March 31, 2006. The Reserve had balances of $2,938,660 and $3,832,718 at March 31, 2024 and 2023, respectively. The Reserve assists in maintaining financial stability for the Organization and can be used to cover unanticipated expenses or pledge collection losses. The recommended balance of the Reserve is determined annually by the Operations Committee based upon a calculation that takes into consideration financial directives of the Organization's Board of Directors. At March 31, 2024, the operating reserve was based on a calculation by management of 3 months of average monthly operating costs based on historical expenses. This will fluctuate yearly based on average costs incurred by the Organization.

The Endowment Fund (the "Fund") is a Board designated vehicle used to accumulate funds over time with a long-term goal of funding the Organization's operating expenses from the earnings of the fund. The Fund is managed by the East Tennessee Foundation. Principal may only be removed from the Fund with two consecutive majority votes of the Board of Directors and approval by the East Tennessee Foundation Board of Directors.

The Live United Fund (the "United Fund") is a Board designated vehicle used to accumulate funds over time with a long-term goal of funding the Organization's operating expenses from the earnings of the United Fund. The United Fund consists of two investments in First Horizon Advisors and The Trust Company. Principal may only be removed from the United Fund with one majority vote of the Board of Directors and approval.

The activity in the funds for the years ended March 31, 2024 and 2023 is as follows:

	2024				
	Live United Fund - First Horizon Advisors	Live United Fund - The Trust Company	Endowment Fund	Total	2023 Total
Balance at the beginning of the year	$ 8,412,074	$ 8,351,918	$ 8,033,158	$ 24,797,150	$ 26,167,809
Distributions	(3,000,000)	(3,000,000)	-	(6,000,000)	-
Other income	-	5,074	-	5,074	2,231
Investment return, net (see Note 8)	961,496	1,012,192	1,254,890	3,228,578	(1,372,890)
Balance at the end of the year	$ 6,373,570	$ 6,369,184	$ 9,288,048	$ 22,030,802	$ 24,797,150

NOTE 10 - NET ASSETS WITHOUT DONOR RESTRICTIONS - BOARD DESIGNATED - (Continued)

The balance of the Net Assets Without Donor Restrictions - Designated at March 31, 2024 are as follows:

2024				
Operating Stabilization Reserve	Endowment Fund	Board Designated Funds	Other Reserves	Total
$ 2,938,660	$ 9,288,048	$ 12,742,754	$ 117,077	$ 25,086,539
$ 2,938,660	$ 9,288,048	$ 12,742,754	$ 117,077	$ 25,086,539

The balance of the Net Assets Without Donor Restrictions - Designated at March 31, 2023 are as follows:

2023				
Operating Stabilization Reserve	Endowment Fund	Board Designated Funds	Other Reserves	Total
$ 3,832,718	$ 8,033,158	$ 16,763,992	$ 117,077	$ 28,746,945
$ 3,832,718	$ 8,033,158	$ 16,763,992	$ 117,077	$ 28,746,945

NOTE 11 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The Organization values investments using the guidance in Financial Accounting Standards Board Codification 820-10-50-5, which provides a hierarchy by which to measure fair value. Level 1 inputs are based value upon quoted prices for identical assets or liabilities in active markets. Level 2 inputs are based value upon quoted prices for similar assets or liabilities in active markets or other market-based information, and Level 3 inputs are based on pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which determination of fair value requires significant management judgement or estimation. As of March 31, 2024, the Organization's long-term comingled investment pool consisted of 97.7% in Level 1, primarily mutual funds and 2.3% in Level 3, consisting of absolute return pool and private resources, and real estate.

Investments as of March 31, 2024 are as follows:

	Fair Value	Carrying Value
Net assets without donor restrictions	$ 21,827,620	$ 21,827,620
Net assets with donor restrictions	203,184	203,184
Total Investments	$ 22,030,804	$ 22,030,804

NOTE 11 – FAIR VALUE OF FINANCIAL INSTRUMENTS – (Continued)

Investments as of March 31, 2023 are as follows:

	Fair Value	Carrying Value
Net assets without donor restrictions	$ 24,621,432	$ 24,621,432
Net assets with donor restrictions	175,718	175,718
Total Investments	$ 24,797,150	$ 24,797,150

The following schedule summarizes the investments return and activities for the years ended March 31, 2024 and 2023:

	2024	2023
Balance at the beginning of the year	$ 24,797,150	$ 26,167,809
Dividends and contributions	529,648	486,581
Realized gain (loss)	(300,407)	12,761
Unrealized gain (loss)	3,094,332	(1,776,030)
Disbursements	(6,000,000)	-
Administrative fees	(89,921)	(93,971)
Balance at the end of the year	$ 22,030,802	$ 24,797,150

The following is the aggregate carrying amounts by major types as of March 31, 2024:

	Level 1	Level 3	Total
Cash equivalent	$ 97,728	$ -	$ 97,728
Multi asset mutual fund	3,622,339	-	3,622,339
Equity mutual funds	10,945,831	-	10,945,831
Fixed income mutual funds	4,703,313	-	4,703,313
Keystone fund	2,452,045	-	2,452,045
Private real estate & natural resource funds	-	209,546	209,546
Total	$ 21,821,256	$ 209,546	$ 22,030,802

NOTE 11 - FAIR VALUE OF FINANCIAL INSTRUMENTS - (Continued)

The following is the aggregate carrying amounts by major types as of March 31, 2023:

	Level 1	Level 3	Total
Cash equivalent	$ 498,539		$ 498,539
Multi asset mutual fund	3,269,495	-	3,269,495
Equity mutual funds	11,407,074	-	11,407,074
Fixed income mutual funds	6,956,941	-	6,956,941
Keystone fund	2,104,687	-	2,104,687
Private real estate & natural resource funds	-	560,414	560,414
Total	$ 24,236,736	$ 560,414	$ 24,797,150

East Tennessee Foundation does not provide adequate information to separate the aggregate amounts that they report to the Organization for income, gains, expenses, and losses into amounts associated with Level 1 and Level 3. Consequently, the net change in Level 3 investments for the year is unable to be disclosed.

Endowment Agreement

The Organization entered into an agreement with the East Tennessee Foundation (the "Foundation") to establish an endowment fund. The endowment fund is the property of the Foundation, and the Foundation has ultimate authority and control of all property of the fund, and the income derived thereof, for the charitable purposes of the Foundation. The net income, or an amount equal to the annual spending rate (a percentage of fair value), is to be distributed to the Organization each year. Upon 75% vote of approval of the Board of Directors of the Organization, and with the approval of the Foundation, which approval shall not be unreasonably withheld, the fund or some portion thereof may be distributed. The Board of Directors of the Foundation has the power to modify any restriction or condition on the distribution of funds for any specified charitable purposes or to a specified organization if, in the sole judgment of the Board, such restriction or condition becomes, in effect, unnecessary, undesirable, impractical, incapable of fulfillment, or inconsistent with the charitable needs of the community served. At March 31, 2024 and 2023, $9,084,862 and $7,857,438 of contributions, accumulated earnings and unrealized gains of endowment fund assets were available to be spent, respectively. This amount is presented in unrestricted net assets. The amount of $203,185 and $175,719 at March 31, 2024 and 2023, respectively, of endowment fund assets represents donor contributions and is reported in net assets with restrictions based on the donors' restrictions on the amounts they contributed.

Live United Fund

The Organization entered into two new investments during fiscal year 2022 with First Horizon Advisors and The Trust Company in the amounts of $9,000,000 and $9,000,001, respectively. The funds were setup to set aside board designated dollars to support the Live United Fund initiative. Each institution holds investments in both fixed and variable stocks and bonds. During the fiscal year ended March 31, 2024, disbursements totaling $6,000,000 were made from both the First Horizon Advisors and The Trust Company investments. Balances as of March 31, 2024 for First Horizon Advisors and The Trust Company were $6,373,570 and $6,369,184, respectively. Balances as of March 31, 2023 for First Horizon Advisors and The Trust Company were $8,412,074 and $8,351,918, respectively.

NOTE 12 - AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Organization's financial assets as of March 31, 2024 and 2023, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date. Amounts not available include amounts set aside for long-term investing in the quasi endowment that could be drawn upon if the governing board approves that action. However, amounts already appropriated from either the donor-restricted endowment or quasi endowment for general expenditure within one year of the statement of financial position date have not been subtracted as unavailable.

Financial assets available to meet cash needs for general expenditures within one year as of March 31, 2024 and 2023 are as follows:

	2024	2023
Financial assets per statement of financial position	$ 31,338,053	$ 32,051,172
Less those unavailable for general expenditures within one year, due to:		
Contractual or donor-imposed restrictions:		
Subject to appropriation and satisfaction of donor restrictions	(684,108)	(632,447)
Board designations:		
Quasi endowment	(9,288,048)	(8,033,158)
Board Designated	(12,742,754)	(16,763,992)
Amounts set aside for liquidity reserve	(3,055,737)	(3,949,795)
Financial assets available to meet cash needs for general expenditures within one year	$ 5,567,406	$ 2,671,780

SUPPLEMENTARY INFORMATION

UNITED WAY OF GREATER KNOXVILLE, INC.
AND ITS OPERATING DIVISIONS
Schedule of Expenditures of Federal Awards
For the Year Ended March 31, 2024

Federal Grantor/Pass-through Grantor Program/Program of Cluster Title	Assistance Listing Number	Federal Expenditures	Subrecipients
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES			
Passed through State of Tennessee Department of Human Services			
Temporary Assistance for Needy Families (TANF)	93.558	$ 3,649,061	3,078,742
U.S. DEPARTMENT OF EDUCATION			
Education Stabilization Fund	84.425	557,116	-
Total federal awards		$ 4,206,177	$ 3,078,742

NOTE 1 - BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of United Way of Greater Knoxville, Inc. and Its Operating Divisions (collectively, the "Organization") under programs of the federal governments for the year ended March 31, 2024. The information in this Schedule is presented in accordance with the requirements of the Uniform Guidance. Therefore, some amounts presented in the Schedule may differ from amounts presented in, or used in the preparation of the basic financial statements. Assistance Listing Number ("ALN") numbers are presented for those programs for which such numbers were available. All programs are presented by the federal department. Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. The expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Organization has elected not to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

RODEFER MOSS

Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Directors
United Way of Greater Knoxville, Inc. and
Its Operating Divisions
Knoxville, Tennessee

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of United Way of Greater Knoxville, Inc. and Its Operating Divisions (collectively, the "Organization") (a Tennessee non-profit corporation), which comprise the statement of financial position as of March 31, 2024, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 5, 2024.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards.*

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Rodefer Moss & Co, PLLC

Knoxville, Tennessee
September 5, 2024

RODEFER MOSS

Independent Auditors' Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance

To the Board of Directors
United Way of Greater Knoxville, Inc. and
Its Operating Divisions
Knoxville, Tennessee

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited United Way of Greater Knoxville, Inc. and Its Operating Divisions (collectively, the "Organization") (a Tennessee non-profit corporation) compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended March 31, 2024. The Organization's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended March 31, 2024.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.

- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.

- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Rodefer Moss & Co, PLLC

Knoxville, Tennessee
September 5, 2024

UNITED WAY OF GREATER KNOXVILLE, INC.
AND ITS OPERATING DIVISIONS
Schedule of Findings and Questioned Costs
For the Year Ended March 31, 2024

Section I - Summary of Auditors' Results

Financial Statements

Type of auditors' report issued:	Unmodified
Internal control over financial reporting:	
Material weakness(es) identified?	_ yes X no
Significant deficiency (ies) identified?	none noted
Noncompliance material to financial statements noted?	_ yes X no

Federal Awards

Type of auditors' report issued on compliance for major federal programs:	Unmodified
Internal control over major federal programs:	
Material weakness(es) identified?	_ yes X no
Significant deficiency (ies) identified?	none reported
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	_ yes X no

Major federal programs for the fiscal year ended March 31, 2024 are:

	Assistance Listing Number
U. S. DEPARTMENT OF HEALTH AND HUMAN SERVICES	
Temporary Assistance for Needy Families ("TANF")	93.558

Dollar threshold used to distinguish between Type A and Type B Programs:	$ 750,000
Auditee qualified as a low-risk auditee?	_ yes X no

Section II - Financial Statement Findings

None noted.

Section III - Federal Award Findings and Questioned Costs

None noted.

Section IV - Summary Schedule of Prior Audit Findings

None noted.

Schedule of Prior Year Audit Findings

March 31, 2024

Financial Statement Findings

There were no prior year findings to report.

Federal Award Findings

There were no prior year findings to report.